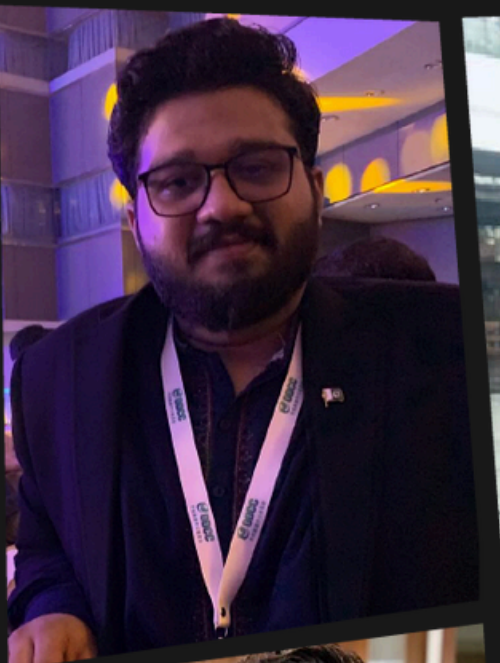
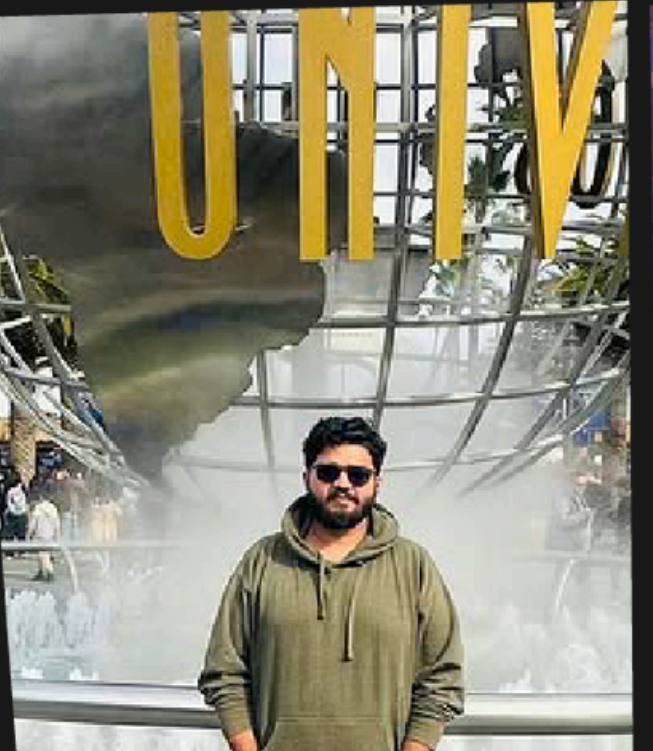


# KHAWAJA MOHAMMAD OWAIS

VISIONARY LEADER & ENTREPRENEUR



# INTRODUCTION

My name is Mohammad Owais, born on 5th Feb 1997 (Ramadan 27, 1417 AH) at Combined Military Hospital (CMH) Hospital in Multan, Pakistan. However, I was only in Multan for a month before moving to Karachi, where I was raised. Growing up, I developed a deep passion for technology, heavily influenced by my father's interest in computers and mobile devices. From an early age, I began exploring various aspects of computing, which set the foundation for my career in technology.

Throughout my academic life, I consistently excelled in my studies and engaged in various extracurricular activities. My journey into technology took a significant turn when I discovered the world of gaming and game servers during my matriculation holidays. Self-taught through online resources, I quickly gained proficiency in managing gaming servers, which led me to create a forum and provide free services to the gaming community.

In addition to my technical interests, I also gained early exposure to sales and management skills. In 2012 or 2013, while I was in 9th grade, I worked alongside my father at his Ladies Shoes Shop, assisting with management tasks. This experience laid the groundwork for my sales skills and taught me the basics of business operations, which would later influence my entrepreneurial journey



# BUILDING OBHOST LLC: THE FOUNDATION OF MY ENTREPRENEURIAL JOURNEY



In 2014, at the age of 17, I transitioned from gaming into entrepreneurship and founded OBHost LLC, focusing on domain registration and hosting services. While initially operating part-time, I leveraged my self-taught technical skills and learned from market demands, which enabled me to scale the company. Despite having limited resources in the beginning, I was able to develop a reliable brand by focusing on customer satisfaction and continuously improving service quality.

At the same time, I gained valuable professional experience through internships, including my role at MISPL, where I managed system administration and datacenter operations. This hands-on experience enhanced my skills in Linux, Windows, networking, and customer management. Following this, I joined HIMS as an IT Administrator, where I gained insights into VoIP and call center technologies. This ultimately led to the founding of The Voice Solutions in 2017.

# THE VOICE SOLUTIONS: VENTURING INTO VOIP AND CALL CENTER SOLUTIONS

I In 2017, at the age of 20, I founded The Voice Solutions, a company specializing in VoIP and call center services. Observing the growing demand for such services in Pakistan, I decided to step in and offer tailored solutions. To better understand the industry, I worked in a call center for nine months, gaining first-hand experience that equipped me with the knowledge to launch a successful VoIP business.

Unlike many competitors in the industry, I made a conscious decision to work exclusively with legal and ethical campaigns. Given the prevalence of scams in the call center industry, I wanted to ensure that my company's services were used only by legitimate businesses. Since its inception, The Voice Solutions has flourished, providing quality VoIP and call center services to clients both locally and globally



# TECHX PAKISTAN: FILLING THE MEDIA GAP IN IT SECTOR COVERAGE



In 2019, at the age of 22, I noticed a significant gap in media coverage of the technology sector in Pakistan, particularly around IT startups, innovations, and industry events. To address this, I founded TechX Pakistan, a platform dedicated to covering technology news, innovations, and international events. TechX has become a leading voice in the tech media space, helping raise awareness about technological advancements in Pakistan and around the world.

TechX Pakistan has been a proud media partner for many Global Expo and Events, and continues to collaborate with the Pakistani government on various media initiatives. The platform aims to bridge the information gap, providing insights on emerging startups, tech events, and global trends.

# HOSTINGWALAY: PROVIDING AFFORDABLE HOSTING SOLUTIONS

Also in 2019, at the age of 22, I launched HostingWalay, a subsidiary of KhalidGroup.co, specializing in affordable and reliable hosting solutions. HostingWalay offers SSL certificates, domain services, and web hosting packages, catering to businesses and individuals seeking dependable hosting services. This venture allowed me to further expand my portfolio in the hosting industry and serve customers who are looking for budget-friendly yet high-quality hosting solutions





# PRIVATESOURCE: MY NGO FOR REGIONAL AND PEOPLE SUPPORT

**PRIVATE  
SOURCE**

Also in 2019, at the age of 22, PrivateSource is an NGO, aimed at providing regional support and assisting people in need through funds generated by my businesses. The initiative focuses on community development, regional outreach, and improving the quality of life for underserved populations. Through PrivateSource, I have worked on several projects aimed at improving education, healthcare, and infrastructure, contributing to the well-being of various communities.



# BRANDS CURRENTLY ON HOLD

These brands, though founded with great enthusiasm, have been temporarily put on hold due to challenges and market realities.

## Obera (Clothing Brand)

Founded in 2019, Obera was a clothing brand developed with the intention of making a mark in the fashion industry. While it initially showed potential, the brand did not resonate with the market as expected. I have decided to put Obera on hold for now, as I reflect on valuable lessons learned about market trends and branding in the fashion space.

## iTechSol (Software Solutions)

iTechSol, founded in 2017, was a software company created to offer cutting-edge technological solutions. Unfortunately, despite early enthusiasm, iTechSol faced significant losses because of COVID, and I made the decision to put the project on hold. The experience was pivotal, teaching me the importance of thorough market research and risk management before launching a business.

# LIQUID LOUNGE: A JOURNEY IN HOSPITALITY & CLOUD KITCHEN

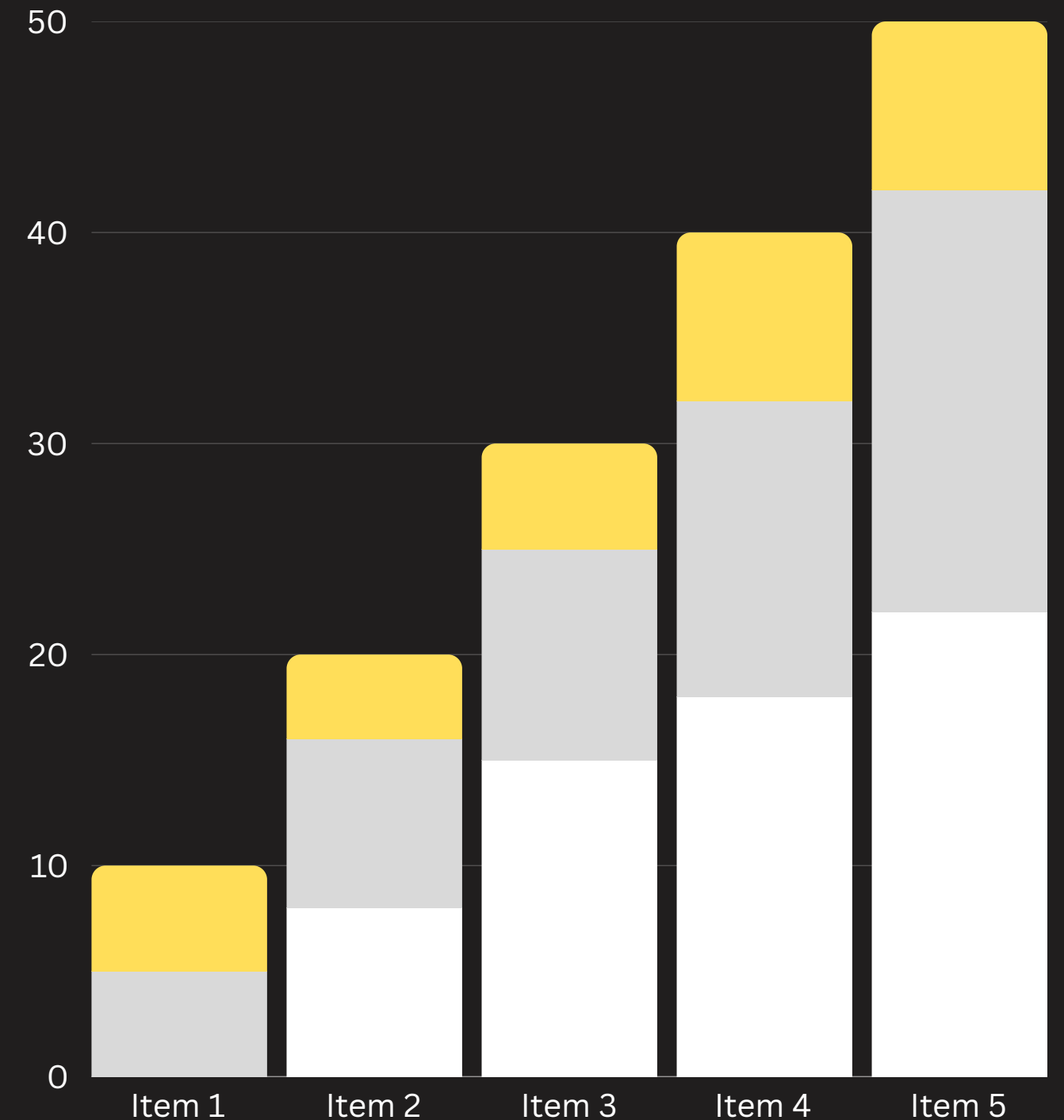
In 2023, at the age of 26, After realizing the potential growth of the winter season in Karachi due to climate change, I decided to start a coffee shop called Liquid Lounge. The concept was built around offering a variety of liquids, but due to a lack of experience in the field, the venture faced significant losses in 2024. However, by the end of 2024, I pivoted the business model to a cloud kitchen, continuing the journey with a refined focus.



# GROWTH AND INNOVATION: EXPANDING MY VENTURES

Over the years, I have diversified my expertise by branching into VoIP solutions, call center technologies, and web hosting services. This multi-pronged approach has helped me stay adaptable in a rapidly changing industry. In 2017, at the age of 20, I had established my own office, marking a significant milestone in my entrepreneurial journey

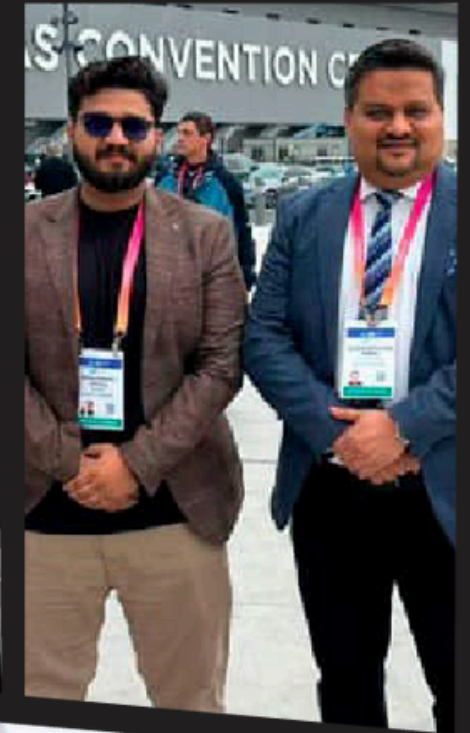
My focus remains on building sustainable businesses that meet the needs of customers worldwide. Whether through OBHost, The Voice Solutions, TechX Pakistan, HostingWalay, or Liquid Lounge, each of my ventures is driven by a commitment to innovation, quality, and customer satisfaction.



# INTERNATIONAL VISITS & GLOBAL EXPERIENCE

My entrepreneurial journey has taken me to Saudi Arabia, Qatar, Dubai, Turkey, Morocco, the USA, Canada, and China. These international experiences have enriched my perspective and contributed to my business growth.

- **Pakistan Entrepreneur Awards:** Customers can schedule meetings at our outlet, taking advantage of the serene ambiance and state-of-the-art facilities.
- **Delegate Representation:** Represented Pakistan at international events, including delegations to Dubai, Saudi Arabia, Morocco, and China.
- **Visiting China as a State Guest:** Attended the SCO Conference as a State Guest and received a Certificate of Recognition.
- **USA Visit as an Investor :** Participated as an Investor to boost the US economy, facilitated by the USA Embassy.
- **Guest Speaker at WordPress Meetup Karachi 2024:** Selected as a Guest Speaker for the WordPress Meetup in Karachi 2024, sharing insights on WordPress performance.



# A NEW CHAPTER: EMBRACING REMOTE WORK AND GLOBAL EXPANSION

In late 2023, I recognized the rise of remote work and transitioned from working in an office to working from home or my coffee shop. As of January 2025, the entire company is managed from home, marking a major shift in how I operate my business.

Now, I am embarking on a new chapter by expanding my business to Saudi Arabia, with plans to continue growing my ventures from there. I have had the privilege of visiting many countries as part of my entrepreneurial journey by TechX, including Saudi Arabia, Qatar, Dubai, Turkey, Morocco, the USA, Canada, and China.



# LOOKING A HEAD: SCALING AND BUILDING FOR THE FUTURE

As I continue to grow my business empire, my goal is to scale these ventures, refine leadership skills, and build a strong team to foster sustainable growth. I am focused on identifying strategic opportunities for expansion and leveraging new technologies to stay ahead in the competitive landscape.

With an expanding portfolio and a strong focus on customer satisfaction, I remain dedicated to scaling operations and innovating to meet the evolving needs of the global tech market. My aim is to create impactful businesses that make a difference and drive positive change across industries.

